

The Fragrance Lab ES-Scentuals Wholesale Price List 01/01/2012 Prices Subject to Change

Note-Unless Indicated, Items Sold by Weight





Product Name	Retail Price	Sample lb	Bulk Pricing
Fragrances (Stock)			
Fragrance Oil/Body Oil, <i>Bulk by the pound</i>	Traditional Fragrances		
	2 lbs @ \$18.50 / lb	5 lbs @ \$17.50 / lb	10 lbs @ \$16.50 /lb
	25 lbs @ \$14.00 / lb	50 lbs @ \$12.50 / lb	
	<u>Reseller Discount</u>	\$10.50/ lb min. 100 lbs	\$9.50/lb min. 1,000 lbs
	Designer & Premium Fragrances		
	2 lbs @ \$26.50 / lb	5 lbs @ \$24.50 / lb	10 lbs @ \$22.50 /lb
	25 lbs @ \$20.00 / lb	50 lbs @ \$17.50 / lb	
Fragrance Oil/Body Oil- <i>pre-packaged</i>	See chart below	N/A	Varies-Inquire
Incense Oil, <i>packaged</i>	1 oz \$5.00@, 4 oz , 8 oz	See current list	1 oz \$15.00/dozen; 4 oz Bulk/lb please inquire
Incense Oil, <i>Bulk by the pound</i>	\$9.00@	N/A	\$4.50/lb (Min 10 lb)
Linen Mist	3.5 oz \$7.50; 4.5 oz \$9.00	\$15.00	\$0.88/oz (Min 5 lb)
Solid "Pure"-Fume, <i>Packaged in Pots</i>	¼ oz \$6.00; 1/3 oz \$8.00; ½ oz \$10.00	N/A	¼ lb \$15.00; ½ lb \$25.00/lb (Min 2)
Perfume (<i>Contain Alcohol</i>)	¼ oz \$12.00; 1/3 oz \$16.00; ½ oz \$20.00	N/A	Inquire
Cologne (<i>Contain Alcohol</i>)	¼ oz \$6.00; 1/3 oz \$8.00; ½ oz \$10.00	N/A	Inquire
After Shave (<i>Contain Alcohol</i>)	¼ oz \$6.00; 1/3 oz \$8.00; ½ oz \$10.00	N/A	Inquire
Essential Oils & Extracts			
Essential Oils, (<i>For External Use Only!</i>)	Varies-See web site	N/A	Varies-Inquire
My Skin's Friend Herbal Extracts, (<i>For External Use Only!</i>)	½ oz w/dropper \$3.95; 1.25 oz dropper controlled bottle \$6.95; 2 oz bottle \$7.95	\$55.00	\$2.75/oz (Min 16 oz)
Bath Products			
Soap & Shampoo Bar, <i>Including Pet Line</i>	\$4.00/Bar	N/A	3/\$5.00; \$18.00 doz
Soap & Shampoo Log/Loaf	Log: Standard Size \$35.00; Jumbo \$53.00; Mini Log or Loaf \$18.00	\$10.00	Log: Standard Size \$23.00; Jumbo \$35.00; Mini Log or Loaf \$12.00
Soap Frosting, <i>Jar</i>	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00	\$16.00	2 lb Volume Tub \$30.00; 5 lb Volume Tub \$55.00
Bath Salts, <i>Custom</i>	13 oz Jar \$12.50	\$8.00	\$0.38/oz (Min 5 lb)
Herbal Bath Salts	13 oz Jar \$14.50; 6 oz Jar \$10.00	\$9.25	\$0.44/oz (Min 5 lb)
Energizing Herbal Bath Salts	13 oz Jar \$14.50; 6 oz Jar \$10.00	\$9.25	\$0.44/oz (Min 5 lb)
Herbal Milk Bath	16 oz Bottle \$17.50; 32 oz Bottle \$30.00; 13 oz Jar \$15.00	\$16.00	\$0.75/oz (Min 5 lb)

Oatmeal Bath	13 oz Jar \$14.50; 6 oz Jar \$10.00	\$9.25	\$0.44/oz (Min 5 lb)
Bath Oil	Varies-See web site		Varies-Inquire
Salt or Sugar Scrubs	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00, Trial Size \$4.00	\$16.00	\$0.88/oz (Min 5 lb)
African "Mudd" Cleansing Paste	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00, Trial Size \$4.00	\$16.00	\$0.88/oz (Min 5 lb)
African "Mudd" Body Shampoo	5 oz \$8.00; 12 oz \$12.00	\$9.50	\$60.00/Gallon
Black Soap, Raw	\$1.50/oz	\$16.00	\$0.75/oz (Min 5 lb)
Black Soap Herbal Body Shampoo	4 oz \$4.00; 8 oz \$7.00; 12 oz \$10.00	\$7.50	\$40.00 Gallon
Herbal African Black Soap	\$2.00/oz	\$18.00	\$1.00/oz (Min 5 lb)
Our Top Selling <i>Sweet Scent-Sations Soaps</i> Other Varieties Available			
Bundt /Pound Cake, Standard size	3 Slices \$18.00	N/A	Whole Cake \$35.00
Bundt /Pound Cake, Mile High	3 Slices \$22.50	N/A	Whole Cake \$45.00
Sheet Cake	Standard 3/\$18.00; Medium 3/\$22.50; Large 3/\$27.00	N/A	Whole Cake: Standard 8.5X11" \$35.00; Medium 9.5X13" \$45.00; Large 11X15" \$60.00
Mini Bundt Cake/Cruller	\$4.00@	N/A	Dozen \$24.00; 2 Dozen \$45.00
Mini Cake	\$15.00@; 3/\$36.00	N/A	½ Dozen \$48.00; 1 Dozen \$72.00
Flan/Custard	3/\$18.00@	N/A	½ Dozen \$33.00; Dozen \$60.00
Muffin/Cupcake	6/\$18.00@; Jumbo 3/\$18.00	N/A	\$33.00 Dozen; \$60.00 2 Dozen; Jumbo \$60.00 Dozen
Fruit Cobbler	3/\$18.00; Medium 3/\$22.50; Large 3/\$27.00	N/A	Whole Cobbler: Standard size \$35.00; Medium \$35.00; Large \$45.00
Fruit Cobbler, Mini single portion	3/\$18.00	N/A	½ Dozen \$33.00; Dozen \$60.00
Pies, Slices/Whole	Standard size 3/\$18.00; Medium 3/\$22.50; Large 3/\$27.00	N/A	Whole Pie: Standard \$35.00; Medium \$35.00; Large \$45.00
Chocolate Chip Cookies	\$2.00@	N/A	Dozen \$18.00; 2 Dozen \$32.00
Gourmet Sugar Cookies	\$1.50@	N/A	Dozen \$10.00; 2 Dozen \$17.50; 3 Dozen \$30.00
Jumbo Cookies	3/\$18.00@	N/A	½ Dozen \$33.00; Dozen \$60.00
Tea Cakes	\$3.00@	N/A	Dozen \$21.00; 2 Dozen \$36.00; 3 Dozen \$56.00
Petit Feurs	\$1.75@	N/A	Dozen \$12.00; 2 Dozen \$21.00; 3 Dozen \$32.00
Shortcakes (Strawberry, Blueberry, etc)	3/\$18.00@	N/A	½ Dozen \$33.00; Dozen \$60.00
Whipped Cheesecake, Slices/Whole	\$7.50@	N/A	Whole cake \$35.00
Fudge/Brownie	\$4.00@, min. 6 pcs.	N/A	½ Dozen \$33.00; Dozen \$60.00
Beverages	3/\$18.00@	N/A	\$45.00 Dozen
Body Products			
Body Butters	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00, Trial Size \$4.00	\$16.00	\$0.88/oz (Min 5 lb)
Whipped Dream Body Crème	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar	\$16.00	2 lb Volume Tub \$30.00; 5 lb Volume Tub \$55.00

	\$12.00		
Body Puddings/Soufflé/Naked Shea	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00	\$16.00	2 lb Volume Tub \$30.00; 5 lb Volume Tub \$55.00
Herbal Healing Salves	¼ oz pot \$4.00; ½ oz pot \$6.00; 1 oz pot \$10.00	N/A	¼ lb \$20.00; ½ lb \$30.00; 1 lb \$55.00
Herbal Healing Balms	1 oz Jar \$7.50; 2 oz Jar \$12.50	N/A	¼ lb \$15.00; ½ lb \$24.00; 1 lb \$45.00
Back Rub	3.5 oz \$7.50; 4.5 oz \$9.00	\$15.00	\$0.88/oz (Min 5 lb)
The Back Pac	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00, Trial Size \$4.00	\$16.00	\$0.88/oz (Min 5 lb)
Massage Oils	Varies-See web site	N/A	Varies-Inquire
Healing Massage Oils	Varies-See web site	N/A	Varies-Inquire
Unguents (Egyptian Ointment)	¼ oz \$10.00; 1 oz Jewel Jar \$25.00	N/A	¼ lb \$35.00; ½ lb \$60.00
Natural Healing Clays	6 oz Jar \$15.00; 13 oz Jar \$30.00	\$20.00	\$1.10/oz (Min 5 lb)
Body Mist	3.5 oz \$7.50; 4.5 oz \$9.00	\$15.00	\$0.88/oz (Min 5 lb)
Body Dust	6 oz Jar \$15.00	\$17.50	\$0.70/oz (Min 5 lb)
Gourmet Body Melts	\$4.00/oz	N/A	\$2.00/oz (Min 16 oz)
Moisturizing Body Elixirs	½ oz w/dropper, 1 oz	N/A	Price varies-See web site
Facial Products			
African "Mudd" Facial Scrub	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00, Trial Size \$4.00	\$16.00	\$0.88/oz (Min 5 lb)
Age-Less Herbal Facial Crème	1 oz Jar \$7.50; 2 oz Jar \$12.50	N/A	¼ lb \$15.00; ½ lb \$24.00; 1 lb \$45.00
Aloe & Jojoba Sloughing Grains	6 oz Jar \$12.00	\$16.00	\$0.88/oz (Min 5 lb)
Amazing Grains Facial Polish	6 oz Jar \$12.00	\$16.00	\$0.88/oz (Min 5 lb)
Facial Masque	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00, Trial Size \$4.00	\$16.00	\$0.88/oz (Min 5 lb)
Luv My Lips Butter	¼ oz pot \$4.00	N/A	\$1.88/oz (Min. ½ lb)
Luv My Lips Balm	¼ oz pot \$4.00	N/A	\$1.88/oz (Min. ½ lb)
Shaving Soap	3 Bars \$9.00	\$10.00	Log \$23.00; Jumbo Log \$35.00; Mini Log \$12.00
Foot Products			
Foot Rub & Moisturizer	3.5 oz \$7.50; 4.5 oz \$9.00	\$15.00	\$0.88/oz (Min 5 lb)
Foot Scrub & Cleanser House Blend	2 oz Jar \$6.00, 4 oz Jar \$10.00, 6 oz Jar \$12.00, Trial Size	\$16.00	\$0.88/oz (Min. 5 lb)
Antiseptic Foot Soak House Blend	13 oz Amber Glass Jar \$14.50	\$9.25	\$0.44/oz (Min. 5 lb)
Foot Butter	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00, Trial size \$4.00	\$16.00	\$0.88/oz (Min. 5 lb)
Hair Products			
Whipped Dream Hair Crème	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar	\$16.00	2 lb Volume Tub \$30.00; 5 lb Volume Tub \$55.00




	\$12.00		
Hair Puddings & Soufflé	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00	\$16.00	2 lb Volume Tub \$30.00; 5 lb Volume Tub \$55.00
Hair Butters	2 oz Jar \$6.00; 4 oz Jar \$10.00; 6 oz Jar \$12.00, Trial Size \$4.00	\$16.00	\$0.88/oz (Min 5 lb)
Black Soap Herbal Shampoo	4 oz \$4.00; 8 oz \$7.00; 12 oz \$10.00	\$7.50	\$40.00 Gallon
Mane-Tane Hair Treatment	6 oz Jar \$12.00	\$16.00	\$0.88/oz (Min 5 lb)
Mane-Tane Herbal Hair Elixir	4 oz \$4.00; 8 oz \$7.00; 12 oz \$10.00	\$7.50	\$0.31/oz (Min 8 lb)
Mane-Tane-Nance Hair & Scalp Oil	3.5 oz \$7.50; 4.5 oz \$9.00	\$15.00	\$0.88/oz (Min 5 lb)
Mane-Tane-Nance Daily Maintenance Spray	4 oz \$4.00; 8 oz \$7.00; 12 oz \$10.00	\$15.00	\$0.62/oz (Min 8 lb)
Mane-Tane-Nance Luv My Locs Butter	6 oz Jar \$12.00	\$16.00	\$0.88/oz (Min 5 lb)
Other Products			
Herbal Powders	Varies-See web site	N/A	Varies-Inquire
Herbal Smoking Blends	1 oz Pouch \$5.00	\$37.50	\$2.00/oz (Min 2 lb)
Herbs (Whole, Cut, Sifted)	Varies-See web site	N/A	Varies-Inquire
Herbal Tea Blends	Varies-See web site	N/A	Varies-Inquire
My Skin's Friend Herbal Extracts	½ oz w/dropper \$3.95; 1.25 oz dropper controlled bottle \$6.95; 2 oz bottle \$7.95	\$55.00	\$2.75/oz (Min 16 oz)
Exotic Natural Butters	Varies-see web site		See web Site
Shea Butter, Raw	2 oz Jar \$4.00, 4 oz Jar \$7.50, 6 oz Jar \$10.00, Trial Size	\$8.00	1-9 lbs \$7.00@; 10-19 lbs \$6.50@; 20-99 lbs \$5.00@; 100 lbs+ \$3.95@
Shea Butter Oil	3.5 oz \$7.50; 4.5 oz \$9.00	\$18.00	\$1.00/oz (Min 5 lb)







FRAGRANCE/BODY OILS PRE-PACKAGED <i>Limited to quantity on hand</i>							
	Retail	Wholesale		Dozen 2@ Fragrance	50 pcs 5@ Fragrance	100 pcs 5@ Fragrance	Ship Weight
	dram \$1.50	\$1.00	4/\$3.00 \$.75@	\$7.50 \$.63@	\$33.00 \$.58@	\$50.00 \$.50@	
	2-dram \$2.50	\$1.50	4/\$5.00 \$1.25@	\$12.00 \$1.00@	\$45.00 \$.90@	\$80.00 \$.80@	
	Roll-on \$4.00	\$2.00	3/\$5.00 \$1.66@	\$18.00 \$1.50@	\$62.50 \$1.25@	\$100.00 \$1.00@	

	½ oz \$4.00	\$2.00	3/\$5.00 \$1.66@	\$18.00 \$1.50@	\$62.50 \$1.25@	\$100.00 \$1.00@	
	1 oz \$6.00	\$3.00	2/\$5.00 \$2.50@	\$27.00 \$2.25@	\$100.00 \$2.00@	\$185.00 \$1.85@	
	2 oz \$8.00	\$4.00	3/\$10.00 \$3.33@	\$36.00 \$3.00@	\$142.50 \$2.85@	\$275.00 \$2.75@	
	4 oz \$10.00	\$5.00	6/\$27.00 \$4.50@	\$48.00 \$4.00@	\$187.50 \$3.75@	\$350.00 \$3.50@	
	8 oz \$16.00	\$8.00	5/\$35.00 \$7.00@	\$72.00 \$6.00@	\$275.00 \$5.50@	\$525.00 \$5.25@	
 Designer/Premium	8 oz \$19.00	\$9.50	5/\$42.50 \$8.50@	\$90.00 \$7.50@	\$275.00 \$5.50@	\$525.00 \$5.25@	
	16 oz \$24.00	\$12.00	5/\$55.00 \$11.00@				
 Designer/Premium	16 oz \$35.00	\$17.50	5/\$62.50 \$12.50@				



IMPORTED ATTARS-100% Natural			
	Retail	Wholesale	Ship weight
	1.5 gram \$10.00	\$5.00	
	1 Dram \$10.00	\$5.00	

	¼ oz \$17.50	\$10.00	
	½ oz \$25.00	\$20.00	
	1 oz \$50.00	\$30.00	
	2 oz \$70.00	\$45.00	



FRAGRANCE LIQUIDATION		
OPTION		Ship Weight
Option #1a	10 Lb Misc Fragrance lot in quantities from ½ oz–2 lbs	\$60.00
Option #1b	25 Lb Misc Fragrance lot in quantities from ½ oz–5 lbs	\$137.50
Option #1c	50 Lb Misc Fragrance lot in quantities from ½ oz–10 lbs	\$250.00
Option #1d <i>Local Pick-Up Only</i>	100 Lb Misc Fragrance lot in quantities from ½ oz–25 lbs	\$400.00
Option #1e <i>Local Pick-Up Only</i>	500 Lb Misc Fragrance lot in quantities from ½ oz–50 lbs	\$1,500.00
Option #1f <i>Local Pick-Up Only</i>	1,000 Lb Misc Fragrance lot in quantities from ½ oz–100 lbs	\$2,500.00
16 oz bulk mixed fragrance grab bag	3 Lb Fragrance Grab Bag	\$27.00
	5 Lb Fragrance Grab Bag	\$42.50
	10 Lb Fragrance Grab Bag	\$80.00
	25 Lb Fragrance Grab Bag	\$187.50
	50 Lb Fragrance Grab Bag	\$350.00

<i>Local Pick-Up Only</i>	100 Lb Fragrance Grab Bag	\$600.00
16 oz bulk designer fragrance grab bag	3 Lb Fragrance Grab Bag	\$.00
	5 Lb Fragrance Grab Bag	\$67.50
	10 Lb Fragrance Grab Bag	\$129.50
	25 Lb Fragrance Grab Bag	\$298.75
	50 Lb Fragrance Grab Bag	\$597.50
<i>Local Pick-Up Only</i>	100 Lb Fragrance Grab Bag	\$995.00



<h2>OIL DISPLAY CASES</h2> <p><i>Case only-Priced from \$35.00</i></p> <p><i>Kits (Includes Fragrance oils)-Priced from \$75.00</i></p>		
Holds 48 ½ oz Boston Round bottles	Holds 36 2 oz Boston Round bottles	Holds 49 1 oz Boston Round bottles
Holds 51 Roll-On bottles	Holds 50 Roll-On bottles	Holds 100 Roll-On bottles \$50.00
NO IMAGE		
Holds 1 oz Square bottles		



MISC. ITEMS



Perfume Bottles & Atomizers
Priced from \$5.00



Egyptian Perfume bottles
Priced from \$5.00



Simmer Pot, ceramic/glass-Priced from \$3.00



Simmer Pot, soapstone
Priced from \$6.00



Simmer Pot, electric
Priced From \$12.00



Imported Incense
2 for \$1.00



Nag Champa Incense
Priced from \$.75



Incense Holders



www.TheFragranceLab.net

215-469-4553